

TORM to install IMOS6 across fleet

www.veson.com

Copenhagen-based tanker operator TORM has agreed a deal to install version 6 of Veson Nautical's Integrated Maritime Operations System (IMOS) across its fleet.

The software will be used to manage chartering, operations and accounting related functions for the company's vessels.

"We reviewed several other well known vendors and selected Veson Nautical over the competition because IMOS most effectively fulfilled our requirements for a configurable, flexible commercial marine system," said Gunnar Hansen, senior vice president of IT for TORM.

"With the installation of IMOS, we will increase overall efficiencies through its

optimised business processes. In addition to replacing several legacy systems, IMOS's integrated solution will support TORM's long term SQL/.Net platform strategy."

TORM's product tanker fleet numbers approximately 140 vessels, which vary in size from 37,000 dwt to 110,000 dwt.

"We admire [TORM's] solid reputation for service, and their leadership role in the product tanker market," commented John Veson, president of Veson Nautical.

"TORM's commitment to safety, environmental responsibility, and its customers is reflected in how it runs its fleet of modern vessels - IMOS6 is a component to that approach as well. We are very pleased to be TORM's vendor of choice, and look forward to a successful partnership."



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Asian shipyards install Aveva

www.aveva.com

The Bangkok Dock Company, based in Thailand, and Indian-based SKA Marine Services have both concluded contracts for the use of AVEVA Marine solutions within their respective yards.

Established in 1865, The Bangkok Dock Company is one of the major shipbuilding and ship repair enterprises in Thailand, and is used by the Royal Thai Navy.

SKA Marine Services is based in Chennai, India, and offers a range of services to ship builders and ship owners including basic ship design, equipment sourcing, preparation and approval of class, statutory and production drawings.

"With countries such as India, Vietnam

and Thailand beginning their shipbuilding programmes, AVEVA is confident that we can support these yards to become more efficient and hence more able to compete with the major players," said Peter Finch, president, AVEVA Asia Pacific.

"We are confident that shipbuilding will remain a viable industry within these countries as it has always been interlinked with shipping, which is closely connected to a country's international trade."

"Today we see India's and Thailand's exports on the rebound as the global economy improves and industrial production picks up. This is a positive trend for both the countries' shipping industries, and their shipbuilding and repair activity."

ShipServ agrees Asian and Norwegian contracts

www.shipserv.com

ShipServ reports that it has agreed a number of new deals for its e-commerce services from shipping businesses based in Hong Kong, while also tying up a contract with a major Norwegian commercial fleet manager.

In Hong Kong, Chellaram Shipping, Pacific Basin, Tai Chong Cheang Steamship and Wah Kwong have all signed up as members of ShipServ TradeNet, the company's ship supplies trading platform.

Chellaram Shipping manages a fleet of 12 dry-bulk carriers, from Handysize to Handymax size vessels, and a Trailing Suction Hopper Dredger, while Pacific Basin, a bulk carrier operator, is responsible for 86 ships. 23 of these are owned vessels with an average age of six years.

Tai Chong Cheang operates 14 Capesize vessels, with more newbuilds to come. Company CEO Kenneth Koo, also chairman of the Hong Kong Shipowners Association, commented: "E-commerce is clearly changing the maritime industry. We wanted to be leading the way as an example to not only Hong Kong shipown-

ers, but the world in general."

Wah Kwong's fleet of mid/large size bulkers and tankers comprises 11 ships with an average age of two years, and 11 newbuilds coming.

"We're a rapidly expanding business that needs to cope with growth," said Wah Kwong CEO, Tim Huxley.

"ShipServ gives us the ability to scale-up our purchasing operation without having to hire as many staff."

In Norway, OSM Shipmanagement has also signed up to the electronic trading platform.

The OSM Group has a fleet of about 430 vessels under its management, and operates from 21 offices around the world.

"We see ShipServ as one of many useful tools, to continue our improvement," said Steinar Sandberg, group purchasing manager, OSM Ship Management.

"We look forward to realising significant savings in using TradeNet to speed up order cycles and reducing inefficiencies."

The OSM agreement is part of a bigger project at the ship management company to innovate its purchasing operations, with ShipServ's TradeNet to be integrated into OSM's Teomaki fleet management system.

IMO publications as eBooks from Witherby

www.witherbyseamanship.com

Witherby Publishing Group has reached agreement with the IMO to provide IMO publications as eBooks.

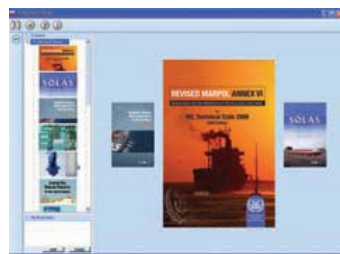
Publications such as MARPOL, SOLAS and the IGC code are now available to download online, and can be viewed via a Witherby Seamanship eBook reader.

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It is available as a free download and allows for reading, referencing or searching of over 500 marine books.

"We are delighted to add the IMO's range of publications into our eBook reader," said Witherby managing director, Iain Macneil.

"This has been demanded by the industry for some time now and will allow ships and their operators to manage all their codes and guidance in a single eBook reader, with all the powers of targeted search and instant reference that this will bring."



A variety of IMO publications can be viewed via the free eBook reader software

Honeywell Marine has become an official distributor of the FuelTrax marine fuel management system by **Nautical Control Solutions (NCS)**. The software-based system is used for fuel monitoring and accounting.

SDSD, the company behind the Strategic Dataworks software system, has opened its SDSD Labs development facility in Sofia, Bulgaria. The facility will have 20 staff working in addition to the company's existing Brighton based development offices.

AVEVA has announced the latest release of AVEVA Plant, version 12.0.SP6, which contains new features and performance enhancements, and is claimed to be one of the first design and visualisation software products to support the **Microsoft** Windows 7 operating system.

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