



## PRESS RELEASE

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### **VESON NAUTICAL ANNOUNCES NEW IMOS6 BUNKER MANAGEMENT**

*Bunker Management Module Provides Crucial Data to Maximize Bunker Operations*

**BOSTON, MA—March 22, 2010**—At the Connecticut Maritime Association 2010 Shipping Exposition today, Veson Nautical, the premier provider of Maritime Enterprise Resource Planning (Maritime-ERP) solutions and services, announced IMOS6 Bunker Management. Part of Veson’s flagship Integrated Maritime Operations System, this module is tailored to the business needs of specialists, charterers, and bunker managers, adding fleet-level visibility to existing vessel-level capabilities to optimize fleet-level purchase strategies and financial results and provide fleet-level bunker decision and process support.

“After reviewing customer input and assessing current requirements, we expanded the existing features and tools to encompass fleet-level capabilities,” explained John Veson, president of Veson Nautical. “Operational efficiencies for the entire fleet, not just per vessel means that specialists and bunker managers have access to crucial bunkering data enabling them to make better informed decisions to negotiate better pricing. This can *greatly* impact the bottom line.”

Bunker managers—especially those managing international fleets dispersed across the globe—work at a very fast pace, often with little time to negotiate a purchase. With IMOS6 Bunker Management, the purchasing processes are automated, which provides fleet-level purchasing data to make better decisions that affect financial performance. For instance, if a bunker manager can see quickly that three of his vessels are going into a particular port in the same time period, he can try to negotiate reduced pricing in a “package deal.” This is a substantial benefit to the vessel operator tasked with his own purchasing and negotiations for voyages.



### ***Fleet Level Bunker Decision and Process Support***

Bunker decision and process support is another key feature that is new in this version. IMOS6 Bunker Management provides complete workflow support for bunker estimates, bunker requests, and price inquiries. In addition, vessel and fleet-level bunker views provide a quick understanding of current ROBS, planned stems, projected ROBS and low bunker alerts. Importantly, it *automates* the bunker request processes from individual operators or vessels, so staff can respond to bunker requirements *across the entire fleet*.

The module also enhances the vendor selection process, purchasing and stem operations; it provides evaluations and vessel history capture. *Forecasting* is greatly enhanced because IMOS6 Bunker Management delivers quick, up-to-the-minute analyses, including the performance of vendors and a particular vessel's bunker history of purchases and consumption. This performance analysis is important as it allows staff to deliver better financial results.

Veson's complete IMOS6 now includes: Chartering, Operations, Financials, Planning, Trading, Demurrage, Bunker Management, Pooling, Data Center, and Data Services, which can be integrated to build complete solutions for commercial maritime organizations including dry bulk, tanker, LNG, chemical, container, and barge companies. IMOS6 Bunker Management is available now. For more information, please contact the Boston HQ at +1.617.723.2727 or email [info@veson.com](mailto:info@veson.com).

### ***About Veson Nautical***

Founded in 1979, Veson Nautical is the premier provider of Maritime Enterprise Resource Planning (Maritime-ERP) solutions and services. The company's proven, open-system approach is based on best practices developed over its 30-year history in the shipping industry. Today, Veson's core offerings include IMOS (Integrated Maritime Operations System); and Veslink, which are highly configurable web-based services that create a network of trusted contacts for exchanging vital shipping data. Veson's suite of offerings consolidate, analyze and leverage data across all commercial shipping activities, allowing users to enhance decision-making, manage risk and maximize profit. The company may be reached via the web at [www.veson.com](http://www.veson.com) or in their Boston, MA headquarters at +1.617.723.2727.